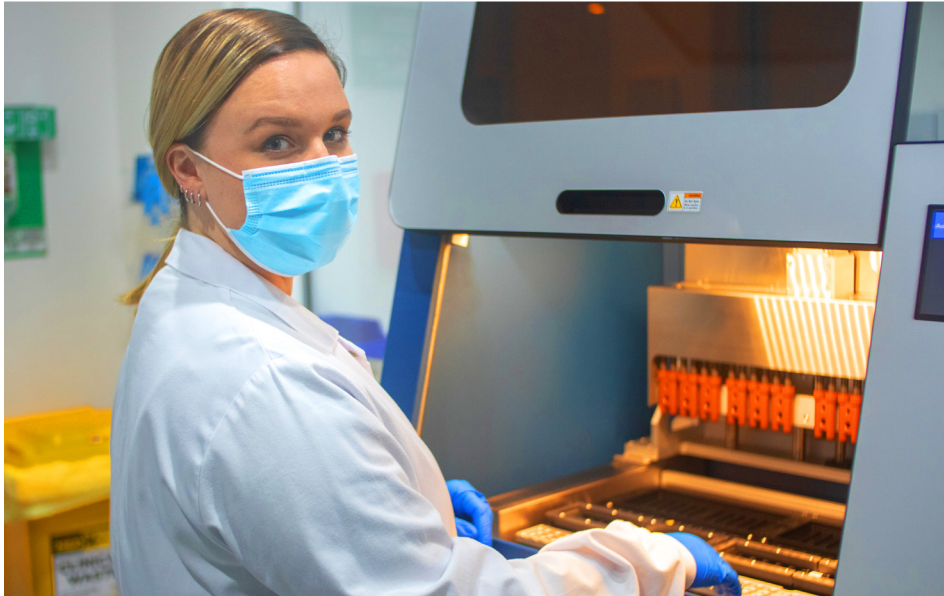


# AusDiagnostics TODAY



Lauren Gilbert performing nucleic acid extraction on MT-Prep™ 24

## How AusDiagnostics worked with customers to innovate during the height of the pandemic

Ms Michelle Francis of Monash Health discussed the role of AusDiagnostics in pivoting to meet overwhelming demand for SARS-CoV-2 tests during the start of the pandemic, at the Australian Institute of Medical and Clinical Scientists (AIMS) National Scientific Meeting 2021 this September.

### Lecture highlights

- Monash Health expanded testing capacity from 672 per day to 4,500 per day (670%) since June 2020.
- Two Ultraplex 3 systems were installed and the Puryx Rapid extraction kit was designed and implemented to meet increased demand for SARS-CoV-2 tests in Victoria, Australia.
- 222 out of 229 (97%) test results of the newly implemented method were concordant with the original method (AusDiagnostics Highplex Alliance), and 100% concordance for SARS-CoV-2 targets.

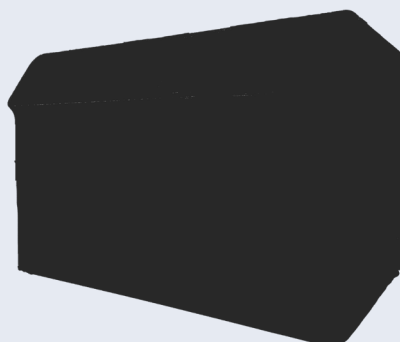
*"The ability of manufacturers to adapt to the need for high-throughput, robust instruments which provided quality results enabled molecular laboratories to upscale testing very quickly."*

## Something special is coming soon...

We've been hard at work developing several new products to address the evolving challenges of the global molecular diagnostics market.

**Are you subscribed to receive updates?**

[www.ausdiagnostics.com](http://www.ausdiagnostics.com)



## Upcoming events

### MedLab 2022

Connect with our team to discuss diagnostics technology at the conference in Dubai.

24 - 27 January 2022

Dubai World Trade Centre, UAE

### ECCMID 2022

Join us at the 32nd European Congress of Clinical Microbiology & Infectious Diseases.

23 - 26 April 2022

Lisbon, Portugal, & Online



## User Group Meeting

We are inviting industry leaders and practitioners at the forefront of their fields to network with other product users and help shape the next generation of AusDiagnostics products.

Invitation Only

## Company Update

# More than 15 new team members to support our exceptional, ongoing service to customers.

AusDiagnostics continues to rapidly grow this quarter as we are pleased to welcome aboard several new team members. To meet our ongoing commitment to improve our products and service, we've expanded our capabilities across 3 continents.

We are constantly striving to support our customers with innovative products and reliable service.

We have recently expanded our presence into new EMEA markets, driven by our Sales staff and distributor network.

## Staff Spotlight

Jason Humphreys joins AusDiagnostics as our new Territory Sales Manager for the USA. He brings onboard more than a decade of experience in working with clients in the diagnostics industry to understand their unique applications and challenges.



**Jason Humphreys**  
Territory Sales Manager, USA

100+  
Total Staff

Over 100 staff are now supporting our operations globally.

21%  
Growth

Our team has grown by approx 21% in the last quarter.



AusDiagnostics is a welcoming community of professionals from a range of industry backgrounds. We are always seeking highly motivated individuals to join our team.

We are currently hiring for a range of new positions in Regulatory Affairs, Sales, Service Engineering, Information Technology, and Business Development.

Our new talents are supporting Research & Development, Quality Control, Regulatory Affairs, Production, and Sales & Service teams to ensure that we provide exceptional service to a customer base that is increasingly broad and diverse.

“  
Having spent over 15 years in medical sales in Endoscopy and Diagnostic Imaging, you have to know the importance of customers, be able to listen to them, and understand their needs.  
”

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# AusDiagnostics. We just need u.

We're hiring talented professionals for a variety of technical and business oriented roles.

**Are you looking for your next challenge to make a difference?**

Find out more at [ausdiagnostics.com/careers](https://ausdiagnostics.com/careers)

